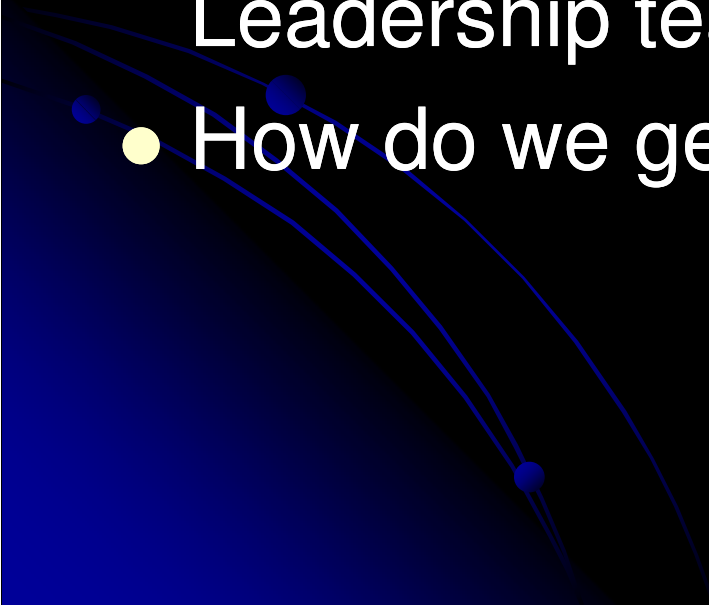


# Level Five Leadership - Checklist

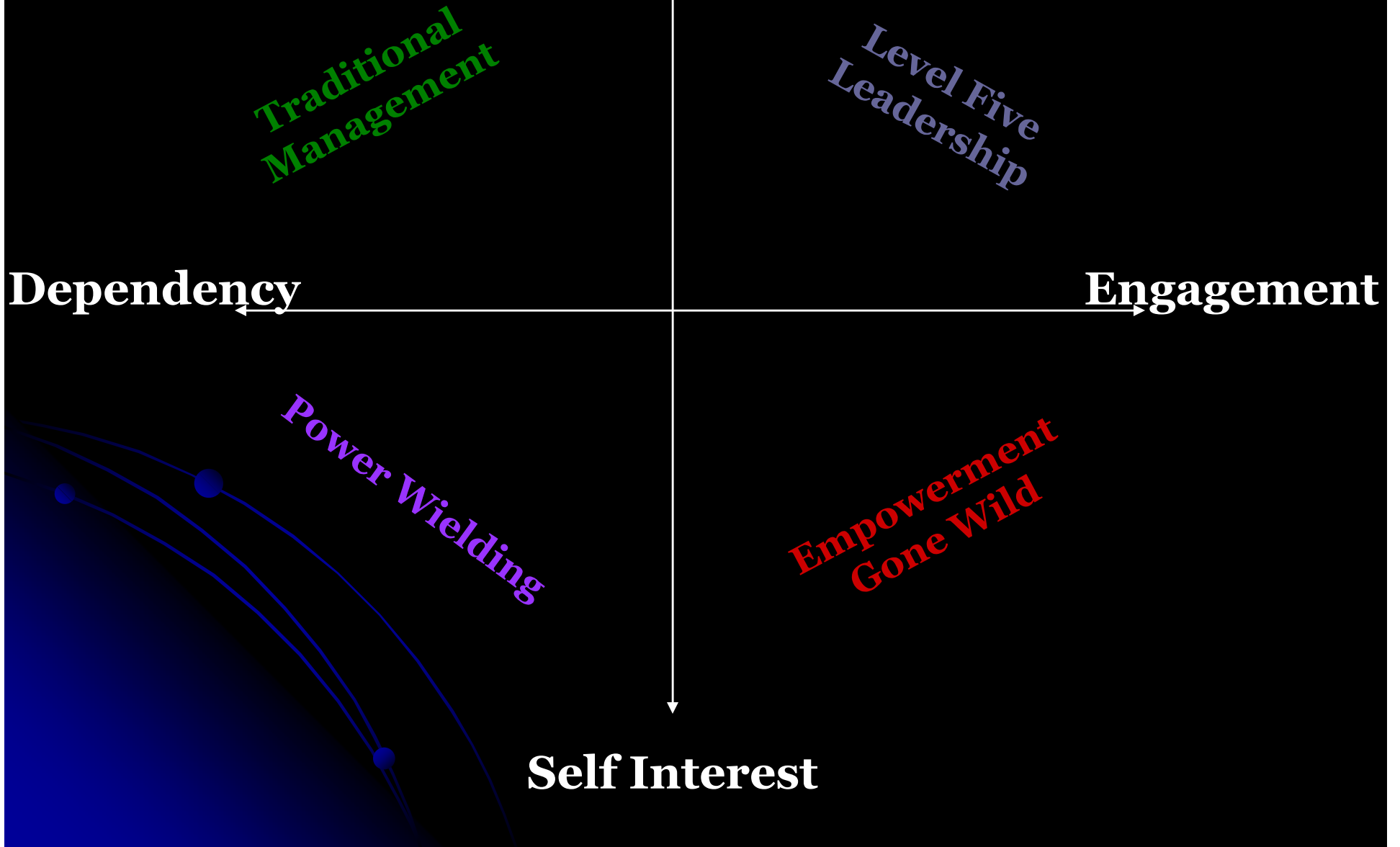
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# Beginning Questions

- Do we understand Level Five Leadership?
  - Should we become a Level Five Leadership team?
  - Do we want to become a Level Five Leadership team?
  - How do we get there?
- 

# Organizational Focus



## **Traditional Management**

- **Change initiated by positional leader/manager**
- **Positional leader is accountable to the larger organization**
- **Positional leaders keeps everyone informed, motivated**
- **Positional leaders responsible for “big picture”**
- **Positional leader responsible for all key decisions**
- **Tend not to empower others in the organization**

**Dependency**

**Engagement**

**Self Interest**

**Common Interest**



**Dependency**

**Common  
Interest**

**Engagement**

- **Develops dependency in followers**
- **Selfish use of power and resources for personal goals**
- **Personal goals supercede community interests**
- **Has their own “big picture”**
- **Hoards information**
- **May behave unethically**

**Power Wielding**

**Self Interest**

**Common  
Interest**

**Dependency**

**Engagement**

- **Resources used for a limited purpose**
- **Information withheld to maintain freedom**
- **Narrow, self-interested view of “big picture”**
- **Empowerment used for narrow agenda**
- **May drain resources needed by entire organization**
- **Accountability limited to single purpose**

**Self Interest**

**Empowerment  
Gone Wild**

**Common  
Interest**

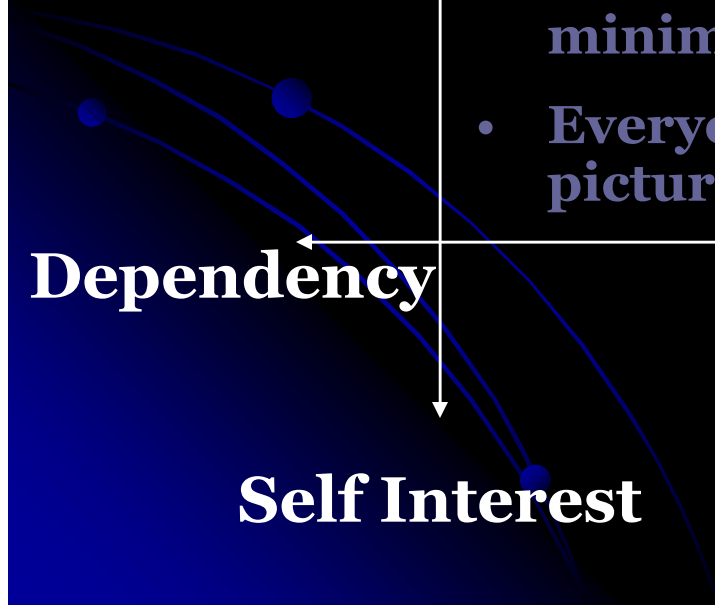
*Emergent  
Leadership*

- **Common organizational vision motivates actions**
- **Members keep each other engaged, informed**
- **Anyone may initiate change within organization's values and resources**
- **Ongoing learning is part of organizational culture**
- **Status differentiation among members is minimized**
- **Everyone connects their work to the "big picture"**


**Dependency**

**Engagement**

**Self Interest**

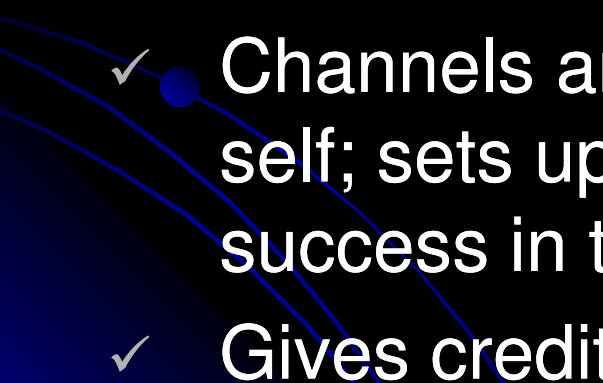


# Check List for Level Five Leadership – Overall Goal

- ✓ The team has “professional will”
    - ✓ To create superb results
    - ✓ Resolve to do whatever needs to be done to produce the best long term results for the organization
    - ✓ Sets standards
    - ✓ Looks inward and takes personal responsibility for poor results
- 



# Check List for Level Five Leadership – Overall Goal

- ✓ Team members have “personal humility”
    - ✓ Demonstrate compelling modesty
    - ✓ Acts with quiet, calm determination; relies principally on inspired standards, not charisma, to motivate
    - ✓ Channels ambition into the company, not the self; sets up successors for even greater success in the next generation
    - ✓ Gives credit where credit is due
- 

# Check List for Level Five Leadership – Organizational Platform

- ✓ Organizational values are articulated, understood, shared, and modeled
- ✓ Organizational purpose, mission and vision is articulated, shared, and understood
- ✓ Leadership team members are committed to creating a thriving organization into the future

# Check List for Level Five Leadership – Organizational Platforms

- Levels of authority are negotiated
- Standards of communication are developed within the team (type of, kind of information, and forms)
- There is a focus on the present *and* the future implications of actions
- Areas / topics that define and “feed the whole” are discussed by the team

# Check List for Level Five Leadership – Personal Behaviors

- Leadership team members are individually competent
- Team members don't take things personally
- Positive conflict is embraced – people are willing to give difficult feedback to each other
- They support the positional leader – they generously offer their skills to support the positional leader

# Check List for Level Five Leadership – Team Competencies

- ✓ Trust is developed and sustained between team members – respectful trust
- ✓ The team has a culture of commitment to the organization
- ✓ The team has a culture of accountability in both their behaviors and their results
- ✓ There is alignment between means and ends (what you do and how you do it)

# Check List for Level Five Leadership – Team Competencies

- ✓ The team has shifted their individual and collective definition of leadership
- ✓ Team members are able to initiate change that is aligned with values, vision, mission, and resources
- ✓ Team members take responsibility to communicate with both the positional leader and team members

# Check List for Level Five Leadership – Team Competencies

- ✓ Team members are able to build capacity in self and others
- ✓ Performance appraisals, job descriptions, orientations, and training align with shared leadership check list
- ✓ The “leadership team” is the primary team and their functional team is secondary

# Check List for Level Five Leadership – Team Competencies

- The team is proactive – not just reactive in the way they work through problems and issues
  - The mature team appreciate the unique differences other team members bring to the work – even if it frustrates them
- 